

BIX Produce

Market Advisory



Week of October 28, 2018

Market Opportunities

Items with Good Quality and Market Value

Commodity	Quality	\$\$\$
Apples	●	●
Asparagus	●	●
Avocado	●	●
Bananas	●	●
Berries: Strawberries	●	●
Berries: Raspberries	●	●
Berries: Blackberries	●	●
Berries: Blueberries	●	●
Brussel Sprouts	●	●
Broccoli	●	●
Cauliflower	●	●
Carrots	●	●
Celery	●	●
Citrus: Lemons	●	●
Citrus: Limes	●	●
Citrus: Oranges	●	●
Grapes, Green	●	●
Grapes, Red	●	●
Lettuce (Head)	●	●
Romaine/Romaine Hearts	●	●
Tender Leaf <small>(Spring Mix, Spinach, Arugula, Baby Kale)</small>	●	●
Melons: Cantaloupe	●	●
Melons: Honeydew	●	●
Melons: Watermelon	●	●
Onions	●	●
Peppers	●	●
Pears	●	●
Potatoes	●	●
Squash	●	●
Tomatoes	●	●

● Good ● Fair ● Caution

Apples:

We are shipping all “new” crop apples from Washington. Local apples are Cortland, McIntosh, Sweetango, Haralson and Honeycrisp varieties this week.

Pears:

We are seeing good supplies on all pears out of Washington. Currently stocking Red, Bosc, and Seckel and Bartlett. Asian Pears are coming from California.

Raspberries:

California supplies are steady right now, with steady pricing and decent quality. No gaps in supply are expected as we transition to Mexico.

Local Product Availability: Apples, Carrots, Hydro Bibb lettuce, Bushel Boy Tomatoes, Radishes, Red Potatoes, Kale, Lacinato Kale, Medium Carton Red and Green Cabbage, Acorn, Butternut, Buttercup, Spaghetti squash , Revol Greens.

Market Alerts

Items to Buy with Caution

Oranges:

We will be transitioning this week into navels. As we do, you will notice a lighter color, more “green” as we start. This will get better as we get into the season. Markets are off from last week as we are now finally seeing better supplies on smaller sized fruit.

Peppers:

Pepper supplies are limited out of all growing areas. We will be pulling green peppers from Georgia and colored pepper from California/Mexico. All markets will probably be higher due to light supplies

Lettuce:

Growers are reporting being 2-3 weeks ahead of schedule in Salinas as we near the end of the season there. Markets are starting to react, as prices are ticking upwards. There is a good chance we will see limited availability and higher pricing over the next 3 weeks.

Strawberries:

California supplies continue to be steady, with lower demand across the country. Berries are running a little smaller in size, and we can expect some softer berries and light bruising. Prices are steady to higher.



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Market Sightings



Week of October 28, 2018



Power 4 Baby Leaf Blend (SO)

BIX Item #9006
2/1.5 lbs.
*Cress, Red Leaf Kale, Baby
Spinach, Arugula*



Mini Crown Lettuce Mix (SO)

BIX Item #4292
50 count
*Lollo Rosa, Tom Thumb,
Freckles, Spreckles, Radicchio*



White Chanterelles (SO)

BIX Item #6112
1 lb.

(SO) = Special Order Item - Contact your BIX representative for delivery options

Local MN Apples

Sweetango

BIX Item #1385
27 lbs.

Honeycrisp

BIX Item #1200
100-125 count
(Michigan Supplies)

Regent

BIX Item #1240
100-125 count

McIntosh

BIX Item #1500
125 count
*(Minnesota & Michigan
Supplies)*

Haralson

BIX Item #1200
113-125 count

Apple Cider

BIX Item #94020
4/1 Gallon



BIX® Produce Company

1415 L'Orient Street, St. Paul MN 55117 • 651-487-8000 • bixproduce.com

