BIX Produce Market Advisory



Week of September 9, 2018

Commodity	Quality	\$\$\$
Apples		
Asparagus		
Avocado		•
Bananas		
Berries: Strawberries		•
Berries: Raspberries		
Berries: Blackberries	•	•
Berries: Blueberries		
Brussel Sprouts		
Broccoli		
Cauliflower		•
Carrots		
Celery		
Citrus: Lemons	•	•
Citrus: Limes		
Citrus: Oranges	•	•
Grapes, Green		
Grapes, Red		
Lettuce (Head)		
Romaine/Romaine Hearts	•	
Tender Leaf ^{(Spring Mix, Spinach,} Arugula, Baby Kale)		
Melons: Cantaloupe		
Melons: Honeydew		
Melons: Watermelon		
Onions		
Peppers		
Pears		
Potatoes		
Squash		
Tomatoes		

Good

Fair

Caution

Market Opportunities

Items with Good Quality and Market Value

Raspberries:

California supplies are steady right now, but Watsonville and Salinas supplies are winding down. New areas will be starting in Oxnard, Baja California, and Mexico. Prices are also steady.

Cantaloupe:

California and Minnesota markets remain mostly steady as growing conditions have been ideal in California. Sizing remains more plentiful on the larger sizes 6-9ct with the smaller sizes being tighter in supply. Quality has been excellent! Shipping product out of the San Joaquin Valley -"West side" fruit.

Pears:

Bartlett variety has good supplies out of Washington. Red variety has good supplies as well. Bosc, Seckel and Comice are now available out of Washington and Asian Pears are available out of California

Local Product Availability: Apples, Bi Color Corn, Carrots, Green Beans, Cantaloupe, Cucumbers, Eggplant, Hydro Bibb lettuce, Green Peppers, Jalapeno Peppers, Bushel Boy Tomatoes, Radishes, Red Potatoes, Kale, Lacinato Kale, Red/Rainbow/Green Chard, Medium Carton Red and Green Cabbage

Market Alerts Items to Buy with Caution

Blackberries:

California supplies have started to tighten up in Watsonville and Salinas, and prices are also starting to rise. We expect supplies to be limited for the next 4 weeks, and then Mexico is expected to have better supplies.

Strawberries:

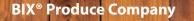
California supplies continue to tighten up in the Watsonville/Salinas growing area, and quality reports are fair. Supplies are expected to limited for the next month. New fall crop growing areas are expected to start in October, out of Oxnard California, but supplies will continue to but limited even then. Prices are higher.

Green Beans:

Minnesota supplies are still coming in, but with all the rain we have seen over the last several days it has been tough for the farmers to be out picking, and we may see some limited availability.

Lemons:

California, Chile and Mexico supplies remain limited. We will slowly be transitioning to the Coachella and Yuma California growing region in the coming weeks as they are just starting to get some fruit. We have peaked on price and will be trending downward in the coming weeks.





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BIX Produce Season Picks

Week of September 9, 2018



Forelle Pears BIX Item #3720 *Pack Size: 120 ct*



Delicata Squash BIX Item #8260 Pack Size: 20 lbs.



Red Currants BIX Item #2290 *Pack Size: 12/6 oz.*



Fresh Bahri Dates BIX Item #2517 Pack Size: 30 lbs.

Call your BIX rep for current availability and pricing for these special order items

Place orders by <u>Thursday</u> for delivery the following <u>Friday</u> Place orders by <u>Monday</u> delivery the following <u>Tuesday</u>

In Season Items At BIX Produce

Contact your Sales rep or BIX customer service for current availability and pricing on these items



Sweetango Apples Great for salads, this variety is sweet, juicy, & crisp. *Pepin Heights Orchard Exclusive variety* BIX Item #1387 125 count



Caramel Apples Original #60560 w/ Nuts #60520 24 count *Available for special order*



Apple Cider Local MN Cider BIX Item #94020 4/1 Gallons BIX Item #94025 1 Gallon



