

BIX Produce

Market Advisory



Week of September 9, 2018

Market Opportunities

Items with Good Quality and Market Value

Commodity	Quality	\$\$\$
Apples	●	●
Asparagus	●	●
Avocado	●	●
Bananas	●	●
Berries: Strawberries	●	●
Berries: Raspberries	●	●
Berries: Blackberries	●	●
Berries: Blueberries	●	●
Brussel Sprouts	●	●
Broccoli	●	●
Cauliflower	●	●
Carrots	●	●
Celery	●	●
Citrus: Lemons	●	●
Citrus: Limes	●	●
Citrus: Oranges	●	●
Grapes, Green	●	●
Grapes, Red	●	●
Lettuce (Head)	●	●
Romaine/Romaine Hearts	●	●
Tender Leaf <small>(Spring Mix, Spinach, Arugula, Baby Kale)</small>	●	●
Melons: Cantaloupe	●	●
Melons: Honeydew	●	●
Melons: Watermelon	●	●
Onions	●	●
Peppers	●	●
Pears	●	●
Potatoes	●	●
Squash	●	●
Tomatoes	●	●

● Good ● Fair ● Caution

Raspberries:

California supplies are steady right now, but Watsonville and Salinas supplies are winding down. New areas will be starting in Oxnard, Baja California, and Mexico. Prices are also steady.

Cantaloupe:

California and Minnesota markets remain mostly steady as growing conditions have been ideal in California. Sizing remains more plentiful on the larger sizes 6-9ct with the smaller sizes being tighter in supply. Quality has been excellent! Shipping product out of the San Joaquin Valley - "West side" fruit.

Pears:

Bartlett variety has good supplies out of Washington. Red variety has good supplies as well. Bosc, Seckel and Comice are now available out of Washington and Asian Pears are available out of California

Local Product Availability: Apples, Bi Color Corn, Carrots, Green Beans, Cantaloupe, Cucumbers, Eggplant, Hydro Bibb lettuce, Green Peppers, Jalapeno Peppers, Bushel Boy Tomatoes, Radishes, Red Potatoes, Kale, Lacinato Kale, Red/Rainbow/Green Chard, Medium Carton Red and Green Cabbage

Market Alerts

Items to Buy with Caution

Blackberries:

California supplies have started to tighten up in Watsonville and Salinas, and prices are also starting to rise. We expect supplies to be limited for the next 4 weeks, and then Mexico is expected to have better supplies.

Strawberries:

California supplies continue to tighten up in the Watsonville/Salinas growing area, and quality reports are fair. Supplies are expected to be limited for the next month. New fall crop growing areas are expected to start in October, out of Oxnard California, but supplies will continue to be limited even then. Prices are higher.

Green Beans:

Minnesota supplies are still coming in, but with all the rain we have seen over the last several days it has been tough for the farmers to be out picking, and we may see some limited availability.

Lemons:

California, Chile and Mexico supplies remain limited. We will slowly be transitioning to the Coachella and Yuma California growing region in the coming weeks as they are just starting to get some fruit. We have peaked on price and will be trending downward in the coming weeks.



BIX® Produce Company

1415 L'Orient Street, St. Paul MN 55117 • 651-487-8000 • bixproduce.com



BIX Produce

Season Picks



Week of September 9, 2018



Forelle Pears

BIX Item #3720
Pack Size: 120 ct



Delicata Squash

BIX Item #8260
Pack Size: 20 lbs.



Red Currants

BIX Item #2290
Pack Size: 12/6 oz.



Fresh Bahri Dates

BIX Item #2517
Pack Size: 30 lbs.

*Call your BIX rep for current availability
and pricing for these special order items*

Place orders by Thursday for delivery the following Friday

Place orders by Monday delivery the following Tuesday

In Season Items At BIX Produce

Contact your Sales rep
or BIX customer service
for current availability
and pricing on
these items



Sweetango Apples

Great for salads,
this variety is sweet,
juicy, & crisp.
*Pepin Heights Orchard
Exclusive variety*
BIX Item #1387
125 count



Caramel Apples

Original #60560
w/ Nuts #60520
24 count
**Available for
special order**



Apple Cider

Local MN Cider
BIX Item #94020
4/1 Gallons
BIX Item #94025
1 Gallon



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