

BIX Produce

Market Advisory



Week of September 16, 2018

Market Opportunities

Items with Good Quality and Market Value

Commodity	Quality	\$\$\$
Apples	●	●
Asparagus	●	●
Avocado	●	●
Bananas	●	●
Berries: Strawberries	●	●
Berries: Raspberries	●	●
Berries: Blackberries	●	●
Berries: Blueberries	●	●
Brussel Sprouts	●	●
Broccoli	●	●
Cauliflower	●	●
Carrots	●	●
Celery	●	●
Citrus: Lemons	●	●
Citrus: Limes	●	●
Citrus: Oranges	●	●
Grapes, Green	●	●
Grapes, Red	●	●
Lettuce (Head)	●	●
Romaine/Romaine Hearts	●	●
Tender Leaf <small>(Spring Mix, Spinach, Arugula, Baby Kale)</small>	●	●
Melons: Cantaloupe	●	●
Melons: Honeydew	●	●
Melons: Watermelon	●	●
Onions	●	●
Peppers	●	●
Pears	●	●
Potatoes	●	●
Squash	●	●
Tomatoes	●	●

● Good ● Fair ● Caution

Honeydew:

California supplies are coming out of the San Joaquin Valley. We are seeing a good range of size currently and the markets are mostly steady. The quality has been excellent!

Pears:

Bartlett variety has good supplies out of Washington. Red Pears have good supplies as well. Bosc, Seckel and Comice Pears are now available out of Washington and Asian Pears are available out of California.

Local Product Availability:

Apples, Bi-Color Corn, Carrots, Green Beans, Cantaloupe, Eggplant, Hydro Bibb Lettuce, Green Peppers, Jalapeno Peppers, Bushel Boy Tomatoes, Radishes, Red Potatoes, Kale, Lacinato Kale, Red/Rainbow/Green Chard, Medium Carton Red and Green Cabbage, Acorn, Butternut and Spaghetti Squash. Seasonal items will also start coming in this week.

Market Alerts

Items to Buy with Caution

Peas:

Supplies continue to be tight for Pea Pods and Sugar Snaps out of Guatemala and Peru. Quality has been good but we are seeing higher pricing.

Oranges:

California Valencia variety will continue to struggle for the next 4-6 weeks with Valencia supplies on the smaller sized fruit. 113 and 138 sizes are extremely limited in supply and the markets are elevated. Quality is fair at best as we are seeing soft rot, decay, mold upon arrival.

Blackberries:

California supplies have started to tighten up in Watsonville and Salinas, and prices are also starting to rise. We expect supplies to be limited for the next 4 weeks, and then Mexico is expected to have better supplies.

Blueberries:

Domestic supplies are quickly winding down for the season, and will likely be finishing up very soon. Product from Peru is expected to enter the country next week, with limited supplies. Prices are higher.

Asparagus:

Markets remain strong. Product is primarily coming from Peru right now. Jumbo asparagus is hard to come by. New regions/crop in Mexico will be firing up here in a couple weeks, which should ease pricing.



BIX Produce

Season Picks



Week of September 16, 2018



Kumquats

BIX Item #2820
Pack Size: 10 lbs.



Seckel Pears

BIX Item #3710
Pack Size: 90-108 ct.



Comice Pears

BIX Item #3680
Pack Size: 18 lbs.

*Call your BIX rep for current availability
and pricing for these special order items*

Place orders by Thursday for delivery the following Friday

Place orders by Monday delivery the following Tuesday

**Local MN
Apple Season
is Here**



Riverbelle

BIX Item #1376
113-125ct

Zestar

BIX Item#1320
113-125ct

Sweetango

BIX Item#1387
113-125ct

McIntosh

BIX Item#1500
125ct

Honeycrisp

BIX Item#1000
100-113ct

*Contact your BIX
sales rep today
for current availability
and pricing*



BIX® Produce Company

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