

BIX Produce

Market Advisory



Week of August 5, 2018

Market Opportunities

Items with Good Quality and Market Value

Commodity	Quality	\$\$\$
Apples	●	●
Asparagus	●	●
Avocado	●	●
Bananas	●	●
Berries: Strawberries	●	●
Berries: Raspberries	●	●
Berries: Blackberries	●	●
Berries: Blueberries	●	●
Brussel Sprouts	●	●
Broccoli	●	●
Cauliflower	●	●
Carrots	●	●
Celery	●	●
Citrus: Lemons	●	●
Citrus: Limes	●	●
Citrus: Oranges	●	●
Grapes, Green	●	●
Grapes, Red	●	●
Lettuce (Head)	●	●
Romaine/Romaine Hearts	●	●
Tender Leaf <small>(Spring Mix, Spinach, Arugula, Baby Kale)</small>	●	●
Melons: Cantaloupe	●	●
Melons: Honeydew	●	●
Melons: Watermelon	●	●
Onions	●	●
Peppers	●	●
Pears	●	●
Potatoes	●	●
Squash	●	●
Tomatoes	●	●

● Good ● Fair ● Caution

Corn:

Good local supplies and good quality are coming in from Riverside Farms, Svihel Farms, Costa Farms, Zywiec Farms, and Axdahls Farm. BIX is also stocking Pure Delight White Corn from Axdahl Farms.

Brussel Sprouts:

Markets continue a downward trend. We have been seeing nicer quality sprouts over the last week. Product should be plentiful and markets are flat now that Salinas supplies are fully up and running.

Local Product Availability: Bi Color Corn, White Pure Delight Corn, Green Beans, Wax Beans, Romano Beans, Cucumbers, Eggplant, Hydro Bibb Lettuce, Green Peppers, Jalapeno Peppers, Bushel Boy Tomatoes, Radishes, Red Potatoes, Rhubarb, Kale, Lacinato Kale, Red/Rainbow/Green Chard, Medium and fancy Zucchini, Yellow Squash, Medium Carton Red and Green Cabbage

Market Alerts

Items to Buy with Caution

Limes:

We are starting to see a gap in supply with very low volumes out of Mexico. Pricing is subject to change daily. The new crop is going to be short in most production areas and the old crop is pretty much done. We can expect a gap to run into mid to late September.

Lemons:

Demand far exceeds the limited supplies. Domestic Ventura County is nearly finished picking and working out of limited storage. Importers of offshore fruit are still waiting on usable volume of fruit to begin to arrive next week, with crop reports to be lighter in volume. We can expect to run into supply issues this week. Markets are up!!

Avocados:

Avocado markets have gone up again. Fruit is getting tighter especially the smaller sizes. Fruit within the same case may be inconsistent in how they ripen. Expect this market to be tighter for at least the next month on all sizes. We will bring in California and Peruvian fruit as we can to try and give us more options. Expect this market to increase dramatically in the next week or two and then it should stabilize and work its way back down.



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Market Sightings



Week of August 5, 2018



Stocked at BIX

Champagne Grapes

BIX Item #2700
Pack Size: 16/1 lb.



Concord Grapes

BIX Item #2690
Pack Size: 20/1 lb.



Thomcord Grapes

BIX Item #2768
Pack Size: 10/1 lb.



Jujube

BIX Item #61052
Pack Size: 40 lbs.



Lychee

BIX Item #3070
Pack Size: 13 lbs.

Call your BIX rep for current availability and pricing for these special order items

Place orders by Thursday
for delivery the following Friday

Place orders by Monday
for delivery the following Tuesday

Local Micro Greens



Seafood Blend

Sorrel, Chervil,
Scallion, Dill
BIX Item #438 - 4 oz.



Meat Mix

Red Mustard,
Scallion, Kale,
Red Pak Choi
BIX Item #430 - 4 oz.



Dessert Mix

Sorrel, Chervil,
Red Pak Choi
BIX Item #440 - 4 oz.

Grown at
Future Farm Grown
in Baldwin WI



BIX® Produce Company

1415 L'Orient Street, St. Paul MN 55117 • 651-487-8000 • bixproduce.com

