

BIX Produce

Market Advisory



Week of August 12, 2018

Market Opportunities

Items with Good Quality and Market Value

| Commodity | Quality | \$\$\$ |
|--|---------|--------|
| Apples | ● | ● |
| Asparagus | ● | ● |
| Avocado | ● | ● |
| Bananas | ● | ● |
| Berries: Strawberries | ● | ● |
| Berries: Raspberries | ● | ● |
| Berries: Blackberries | ● | ● |
| Berries: Blueberries | ● | ● |
| Brussel Sprouts | ● | ● |
| Broccoli | ● | ● |
| Cauliflower | ● | ● |
| Carrots | ● | ● |
| Celery | ● | ● |
| Citrus: Lemons | ● | ● |
| Citrus: Limes | ● | ● |
| Citrus: Oranges | ● | ● |
| Grapes, Green | ● | ● |
| Grapes, Red | ● | ● |
| Lettuce (Head) | ● | ● |
| Romaine/Romaine Hearts | ● | ● |
| Tender Leaf <small>(Spring Mix, Spinach, Arugula, Baby Kale)</small> | ● | ● |
| Melons: Cantaloupe | ● | ● |
| Melons: Honeydew | ● | ● |
| Melons: Watermelon | ● | ● |
| Onions | ● | ● |
| Peppers | ● | ● |
| Pears | ● | ● |
| Potatoes | ● | ● |
| Squash | ● | ● |
| Tomatoes | ● | ● |

● Good ● Fair ● Caution

Watermelon:

Supplies are coming from Missouri, Kentucky and Indiana. Markets are mostly steady, with good quality fruit right now. Quality has been very nice.

Corn:

Good supplies and good quality are coming in from Riverside Farms, Svihel Farms, Costa Farms, Zywiec Farms. Pure Delight Corn from Axdahl Farms has hit a gap in supplies and they expect to have more available around the 17th.

Peas:

Supplies are steady for Pea Pods coming in from Guatemala, and quality has been good. Sugar snap peas are improving and prices are steady to lower. We continue to bring in California English Peas with good quality, and steady pricing. We should have these available through August, and then supplies start getting tight.

Local Product Availability: Bi Color Corn, Green Beans, Romano Beans, Cantaloupe, Cucumbers, Eggplant, Hydro Bibb lettuce, Green Peppers, Jalapeno Peppers, Bushel Boy Tomatoes, Radishes, Red Potatoes, Rhubarb, Kale, Lacinato Kale, Red/Rainbow/Green Chard, Medium and Fancy Zucchini, Yellow Squash, Medium Carton Red and Green Cabbage

Market Alerts

Items to Buy with Caution

Limes:

Mexico markets are active due to the limited supplies of new crop limes. We can expect a gap to run into September when supplies are expected to increase. We are starting to see more smaller sizes and less larger sized fruit with the start of the new crop.

Lemons:

Supplies are coming from California, Chile and Mexico. We continue to see extremely limited supplies with poor quality showing up out of all growing areas. Arrivals are coming in with some mold, decay, and soft rot. We can expect elevated markets and marginal quality fruit until October when we get into the California desert fruit.

Avocados:

Supplies are coming from Mexico and Peru. Markets are up again and are expected to be tighter for at least the next month on all sizes. Fruit is getting tight on all sizes. Fruit within the same case may be inconsistent in how they ripen. California is winding down and there isn't much fruit to pull from there. We are bringing in Peruvian fruit to make sure we have product. This market is very volatile and changes daily.



BIX® Produce Company

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Market Sightings



Week of August 12, 2018



Stocked at BIX

Champagne Grapes
BIX Item #2700
Pack Size: 16/1 lb.



Concord Grapes
BIX Item #2690
Pack Size: 20/1 lb.



Thomcord Grapes
BIX Item #2768
Pack Size: 10/1 lb.



Jujube

BIX Item #61052
Pack Size: 40 lbs.

Jujubes are usually eaten raw after they've ripened. Their flesh is crisp like an apple and has a mildly sweet flavor.

Call your BIX rep for current availability and pricing for these special order items

Place orders by Thursday for delivery the following Friday

Place orders by Monday for delivery the following Tuesday

Get Them While You Can!

Contact your Sales rep or BIX customer service for current availability and pricing on these stocked items



Red Candy Heart Grapes
Flavor like Cotton Candy Grapes, but red color!
BIX Item #2696
19 lbs.

3 week growing season



Sapphire Grapes
Extremely sweet table grape that offer a sweet, dessert flavor.
BIX Item #2697
19 lbs.

8 week growing season



Variety Melons
Crenshaw #3180
Galia #3310
Juan Canary #3300
6-8 count

season winding down

