

BIX Produce

Market Advisory



Week of June 10, 2018

Market Opportunities

Items with Good Quality and Market Value

Commodity	Quality	\$\$\$
Apples	●	●
Asparagus	●	●
Avocado	●	●
Bananas	●	●
Berries: Strawberries	●	●
Berries: Raspberries	●	●
Berries: Blackberries	●	●
Berries: Blueberries	●	●
Brussel Sprouts	●	●
Broccoli	●	●
Cauliflower	●	●
Carrots	●	●
Celery	●	●
Citrus: Lemons	●	●
Citrus: Limes	●	●
Citrus: Oranges	●	●
Grapes, Green	●	●
Grapes, Red	●	●
Lettuce (Head)	●	●
Romaine/Romaine Hearts	●	●
Tender Leaf <small>(Spring Mix, Spinach, Arugula, Baby Kale)</small>	●	●
Melons: Cantaloupe	●	●
Melons: Honeydew	●	●
Melons: Watermelon	●	●
Onions	●	●
Peppers	●	●
Pears	●	●
Potatoes	●	●
Squash	●	●
Tomatoes	●	●

● Good ● Fair ● Caution

Asparagus:

Markets are inching downward as both Mexico and Peru are kicking into high gear. Quality is good and supplies are abundant. BIX will be stocking a mix of Mexican and Peruvian product.

Limes:

Mexico is having good supplies on all sizes. Markets and supplies are expected to remain steady over the next 4-6 weeks as we are into peak production. The quality has been very nice.

Strawberries:

Supplies continue to be very good, with good quality and steady prices. BIX is currently shipping from Salinas and Watsonville California.

Market Alerts

Items to Buy with Caution

Blackberries:

Supplies are limited coming in from Guatemala and California and light supplies are getting started in Georgia. Quality has only been fair on supplies, and prices are steady to slightly higher.

Watermelon:

Light supplies remain out of Mexico and Texas. The market remains firm and we do not expect relief until we get into some new growing areas. Over all quality has been average.

Pears:

Anjou variety supplies are very limited out of Washington and are in the hands of only a couple shippers. What is left out of Washington is mostly large in size 70/80/90's and the quality is not very good on what is available. We will not see any relief until California's new crop starts Mid July. Red pear supplies from Washington and Bosc pears from Argentina are also limited.

Grapes:

The fruit did not mature as expected and supply levels on larger fruit is non-existent. We are seeing good quality on smaller fruit, but very light supplies and small fruit is making it difficult to get any large volumes. We are seeing good quality on smaller fruit. This market will be very tight until around the second week of July. Grapes as a whole are down about 5 million cases in Mexico compared to what is normal.



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Market Sightings



Week of June 10, 2018



Red Plums
#3850
40-50 count



Black Figs
#2595
18-24 count
1/2 carton



**Dapple Dandy
Pluot**
#3840
28 lbs.



**Fresh California
Reapers**
#6646
8/0.50 gram

*Call your BIX rep for current availability
and pricing for these special order items*

Place orders by Thursday
for delivery the following Friday

Place orders by Monday
for delivery the following Tuesday



**Fuyu
Persimmons**
#3610
14-20 count

**New
In Season
Local Items
at BIX**



Kale
#5330 - 24 count
*Locally grown by Costa Farm
in White Bear Lake, MN*



Rhubarb
#3910 - 20 lbs.
*Locally grown by Riverside
Farms in Elk River, MN*



Green Chard
#4900 - 12 count
*Locally grown by Costa Farm
in White Bear Lake, MN*

Keep up to date on all local items BIX offers at bixproduce.com/about/bix-local

