

BIX Produce

Market Advisory

Week of October 15, 2017



Commodity	Quality	Market
Apples	●	●
Asparagus	●	●
Avocado	●	●
Bananas	●	●
Berries: Strawberries	●	●
Berries: Raspberries	●	●
Berries: Blackberries	●	●
Berries: Blueberries	●	●
Brussel Sprouts	●	●
Broccoli/Cauliflower	●	●
Carrots	●	●
Celery	●	●
Citrus: Lemons	●	●
Citrus: Limes	●	●
Citrus: Oranges	●	●
Cucumbers	●	●
Grapes, Green	●	●
Grapes, Red	●	●
Green Onions	●	●
Lettuce (Head)	●	●
Romaine/Romaine Hearts	●	●
Melons: Cantaloupe	●	●
Melons: Honeydew	●	●
Melons: Watermelon	●	●
Onions	●	●
Peppers	●	●
Pears	●	●
Potatoes	●	●
Squash	●	●
Stone Fruit	●	●
Tomatoes	●	●

● Good ● Fair ● Caution

Market Opportunities

Items with Good Quality and Market Value

Raspberries:

Supplies in Salinas and Santa Maria have improved, with good quality reports, and steady pricing. Mexico has started with light supplies in some growing areas, and quality reports are good.

Honeydew:

Supplies are coming out of the San Joaquin Valley. Quality has been very nice. The desert regions of California and Mexico have started with light supplies. The offshore season looks to have supplies by mid/late November.

Asparagus:

Markets are starting to bottom out with prices much lower now. Quality is good and sizing is good. Supplies are plentiful out of Peru.

Market Alerts

Items to Buy with Caution

White Mushrooms & Crimini:

With the typical Hay Harvest switching, remaining effects of the hurricanes and green mold issues throughout the industry, we are currently in a severe mushroom shortage. We do not expect relief from this shortage for another week or two.

Blackberries:

Supplies continue to be limited coming in from California and Guatemala. Quality remains ok, but we can expect to see some soft berries and possible scattered spots of mold in the cases. Prices are steady to higher.

Oranges:

The Valencia crop is done for the this season. We are entering into a gap on oranges in California. The Navel crop is expected to start with limited volumes the week of October 23rd, pending on weather and how the fruit tests out. Once Navels do start, it will take 3 to 4 weeks to get up to speed on full production.

Carrots:

Mixed color carrots are very limited in supplies! The pack right now consists of orange, yellow and a few purple carrots. Supplies are expected to improve in November out of California

Head Lettuce:

The market has taken off as the remaining acreage in Salinas is not nearly enough to finish the season out. Prices have jumped and product quality has suffered. The main quality issue we are seeing now is that most shippers are sending 30ct lettuce instead of 24ct. We will see these small heads for the rest of the season.



BIX® Produce Company

1415 L'Orient Street, St. Paul MN 55117 • 651-487-8000 • bixproduce.com



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Market Sightings

Week of October 15, 2017



Just in to BIX Produce!

Local Apple Cider

Available in 4/1 gallon
Item # 94020

Pomegranates

Available in 32-36 count
Item # 3870

Fuyu Persimmons

Available in 18-22 count
Limited amounts stocked
Item # 3610

Black Trumpets






Available in 1 lb.
for special order
Item # 5725

California Plums

Available in 50-60 count
Item # 3850

Call your BIX representative
for current availability,
pack size and pricing

Call your BIX representative for current availability
and pricing for these special order items

BIX Produce	Item	Pack Size	Origin	Item #
	Buddha Hand	5 count	USA	99943
	Red Dragon Fruit	10 lbs	USA	2516
	Gold Kiwi	27 count	New Zealand	2805
	Baby Kiwi	12/4.4 oz.	USA	2779
	Forelle Pears	50 count	USA	3720

Place orders by Thursday for delivery the following Friday
Place orders by Monday for delivery the following Tuesday



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