

BIX Produce

Market Advisory

Week of August 13, 2017



| Commodity | Quality | Market |
|------------------------|---------|--------|
| Apples | ● | ● |
| Asparagus | ● | ● |
| Avocado | ● | ● |
| Bananas | ● | ● |
| Peppers - Local | ● | ● |
| Peppers - Red/Yellow | ● | ● |
| Berries: Strawberries | ● | ● |
| Berries: Raspberries | ● | ● |
| Berries: Blackberries | ● | ● |
| Berries: Blueberries | ● | ● |
| Broccoli | ● | ● |
| Carrots | ● | ● |
| Cauliflower | ● | ● |
| Celery | ● | ● |
| Citrus: Lemons | ● | ● |
| Citrus: Limes | ● | ● |
| Citrus: Oranges | ● | ● |
| Cucumbers | ● | ● |
| Grapes, Green | ● | ● |
| Grapes, Red | ● | ● |
| Green Onions | ● | ● |
| Lettuce (Head) | ● | ● |
| Romaine/Romaine Hearts | ● | ● |
| Melons: Cantaloupe | ● | ● |
| Melons: Honeydew | ● | ● |
| Melons: Watermelon | ● | ● |
| Onions | ● | ● |
| Pears | ● | ● |
| Potatoes | ● | ● |
| Squash | ● | ● |
| Stone Fruit | ● | ● |
| Tomatoes | ● | ● |

● Good ● Fair ● Caution

Market Opportunities

Items with Good Quality and Market Value

- Blackberries:** Good supplies and good quality are expected for the next couple of week from the Salinas and Watsonville areas. Prices are steady to lower.
- Blueberries:** Good supplies are coming in from California, Oregon and Michigan, and prices are lower. Quality has been very good, and the sizing of the berries are about a medium size.
- Melons:** Cantaloupe and Honeydew supplies are coming from San Joaquin Valley. Supplies are greater than the demand currently. Quality remains excellent and the markets are very low. Good supplies on all sizes. Watermelon supplies are coming from Kentucky and Indiana.

Market Alerts

Items to Buy with Caution

- Spinach, Arugula, Baby Kale:**
Spinach: Heat in Salinas has caused burn up with Baby Spinach and Cello Spinach so growers have limited supply. Fields are behind schedule, product is small, and discoloration is prevalent. **Arugula:** Supplies and quality are fair, as yellowing has been a consistent problem due to heat. **Baby Kale:** We are seeing a lot of heat related issues on conventional and organic baby kale, the most common being yellowing. We will not see relief for another few weeks on these items.
- Apples:** Due to last year's apple crop in Washington, we are seeing an shortage in most small sized apples. The extremely tight varieties include Granny Smith, Fuji, and Golden Delicious. Granny Smith apples are showing bruising in addition to tight supplies. Availability will be limited to start off our school year. The best availability for small apple is with Red Delicious at this time.
- Green Onions:** Over the past several weeks the growing regions in Mexico have experienced much hotter than normal temperatures coupled with intermittent thunder showers. As a result the industry will see decreased supplies for the next 3 weeks. Jumbo size green onions will be nonexistent with the majority of supplies favoring small to medium.



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Market Sightings

Week of August 13, 2017



Just in to BIX Produce!

Tear Drop Grapes (Red)
Available in 16 lbs.
Very limited supplies
Item # 8411

Baby Purple Artichokes
Available in 10 lbs.
Very limited supplies
Item # 4065

Local Green Peppers
from Zywiec Farms
and Svihel Farms
Item # 6670

Colorado Peaches
Available in 16 lbs.
Item # 3615

Champagne Grapes
Available in 16/1 lbs.
in limited supplies
Item # 2700

Santa Claus Melons
Available in 5/8 count
Item # 3210

Call your BIX representative
for current availability,
pack size and pricing

Call your BIX representative for current availability
and pricing for these special order items

| BIX Produce | Item | Pack Size | Origin | Item # |
|---|--------------------------|-------------|--------|--------|
|  | Cara Cara Oranges | 20 lbs. | Chile | 3550 |
|  | Tiger Figs | 60 count | USA | 2596 |
|  | Red & Green Cactus Pears | 35 lbs. | Mexico | 3678 |
|  | Finger Limes | 8 oz | USA | 3059 |
|  | Yali Pears | 72-80 count | China | 3701 |
|  | Cherry Peppers | 10 lbs. | USA | 6624 |

Place orders by Thursday for delivery the following Friday
Place orders by Monday for delivery the following Tuesday



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